



Early Learning  
Coalition of the  
Big Bend Region

*The Coalition's mission is to provide leadership and advocacy that builds a community where ALL children are prepared for success in school.*

## Agenda

### Finance Committee Meeting

**Tuesday, March 5, 2019 from 9:00 a.m. until 10:00 a.m.**

**ELC Leon Service Ctr., 2639 North Monroe St., Bldg. C-300, Tallahassee, FL 32303**

- |   |                        |
|---|------------------------|
| 1. Welcome and Roll Call .....                            | Eddie Gonzalez Loumiet |
| 2. Approval of Agenda .....                               | Eddie Gonzalez Loumiet |
| 3. Approval of Minutes .....                              | Eddie Gonzalez Loumiet |
| a. September 5, 2018 Meeting                              |                        |
| b. December 4, 2018 Meeting                               |                        |
| 4. Public Comment .....                                   | Eddie Gonzalez Loumiet |
| 5. ELC Updates .....                                      | Liz Murphy             |
| a. Legislative Update                                     |                        |
| b. EFS Mod Update   |                        |
| c. Transition Committee Update                            |                        |
| d. Event Reminders  |                        |
| 6. Program Updates and Discussion.....                    | Eddie Gonzalez Loumiet |
| a. Schedule of Functional Expenses as of January 31, 2019 |                        |
| b. Budget Variance Report as of January 31, 2019          |                        |
| c. SR Analysis as of January 31, 2019                     |                        |
| d. VPK Analysis as of January 31, 2019                    |                        |
| e. Match Development Analysis as of January 31, 2019      |                        |
| f. Reimbursement Plan for Providers                       |                        |
| 7. Outstanding Items and Conclusion .....                 | Eddie Gonzalez Loumiet |

**Next Meeting:** June 4, 2019; 9:00 a.m. to 10:00 a.m.

ELC Leon Service Center, 2639 North Monroe Street, Building C-300, Tallahassee, FL 32303



## Finance Committee Meeting

Wednesday, September 5, 2018 from 9:00 a.m. until 10:00 a.m.

Leon Service Center, 2639 North Monroe Street, Building C-300, Tallahassee, FL 32303

### **Committee Members Present:**

*Eddie Gonzalez Loumiet, Chair*

Daniel Wagnon

Josh Aubuchon

Allyce Heflin

Zana Raybon

### **Staff Present:**

Matt Guse, *Chief Executive Officer*

Tracie Hodge, *Chief Financial Officer*

Stephanie Savestanan, *Chief Operating Officer*

Morgan Evers, *Community Relations Coordinator*

Samantha Zadikow, *Executive Coordinator*

### **Committee Members Absent:**

N/A

### **Guests Present:**

N/A

#### **1. Welcome and Roll Call**

Committee Chair Eddie Gonzalez Loumiet welcomed committee members and staff. Roll call was taken and quorum was established at 9:01 a.m.

#### **2. Approval of Agenda**

The motion to approve the agenda for this meeting was made by Josh Aubuchon. The motion was seconded by Daniel Wagnon and the agenda was approved.

- 3. Approval of Minutes for June 6, 2018 Meeting:** The motion to approve the minutes for the Finance Committee's meeting of June 6, 2018 was made by Josh Aubuchon. The motion was seconded by Zana Raybon and the minutes were approved.

#### **4. Public Comment**

There were no public comments.

#### **5. Action Item #2018-09: Approval of Revised 2018-19 Operating Budget, by CEO Matt Guse:**

Mr. Guse went over the proposed revised operating budget for 2018-2019 and stated this revision was due to receiving \$1.2 million from the federal level, as discussed in previous meetings. The additional money has been allocated to numerous areas of the existing budget, including the addition of staff needed to fully realize the changes in law and associated requirements, as well as the needed trainings. The advertising budget was reduced, due to the full allocation not being utilized last fiscal year. The quality budget was increased by \$100,000. The committee discussed the proposed budget changes and their concerns. Committee Chair Eddie Gonzalez Loumiet asked if there were any other questions or discussion for this action item, of which there were none. A motion was made by Allyce Heflin to move Action Item #2018-09: Approval of Revised 2018-19 Operating Budget to the Executive Committee for approval; the motion was seconded by Zana Raybon. The Finance Committee voted unanimously to move this action item to the Executive Committee for approval.

## 6. ELC Updates by CEO Matt Guse

- a. **CHSP and UWBB Grant Updates:** Mr. Guse reminded the committee that the ELC requested \$100,00 from both CHSP and UWBB and was awarded \$90,000 from CHSP and \$10,000 from UWBB. CHSP is a two-year grant, UWBB is a yearly grant. UWBB no longer allows donors to choose which agency they would like their donations to go to, instead they choose which outcome they prefer; early education is one of the outcome choices.
- b. **Legislative Update:** Mr. Guse stated change is on the horizon as we are currently undergoing a Governor's race and may see some changes in the House and the Senate; it's a time of relative uncertainty. At this time, ELC is simply waiting to see what happens in the next several weeks. Board Chair Monesia Brown and Mr. Guse met to discuss the possibilities of legislative change and decided to make this a topic in the Board's upcoming Board Retreat.
- c. **Marketing and IT Procurements:** The IT contract with Inspired Technologies expired on June 30, 2018 and the BowStern marketing contract ends on September 1, 2018; CEO Matt Guse extended both contracts for 6 months. An ITB (Invitation to Bid) or RFQ (Request for Quotes) will go out soon for both services. Once ELC begins receiving bids and/or quotes, Mr. Guse will be reaching out to the Board for their assistance in reviewing and scoring them.
- d. **EFS Mod Update:** EFS Mod is the new statewide web-based portal that families, childcare providers and ELC staff are to be using as of July 2, 2018 for all SR and VPK-related services. However, the system has numerous issues and is not working as intended; every day there is a little bit of progress, but it is nowhere near functioning as everyone had hoped. As a result of the systems issues, there is no accurate data on Big Bend's Wait List at this time. Mr. Guse has shared his frustrations with OEL and Big Bend's decision made to go back-to-paper to complete job duties. OEL is working around-the-clock to correct issues, but there is no target date set for full functionality. The backlog of work that will need to be entered into the system once fully functioning, continues to grow daily. When they system has worked, it has been impressive and cut down on the time it takes to complete a job function. Mr. Guse praised ELC staff and managers for handling the extremely frustrating changes well while continuing to serve our customers. Mr. Guse also reminded the committee that all ELCs are struggling with this situation, not just ELC Big Bend; OEL is doing the best they can as fast as they are able.
- e. **Programmatic Monitoring:** The ELC had their Programmatic Monitoring by OEL and there are ten total areas that are reviewed. Of the ten, four areas did not have any findings; in the six remaining areas, there were sixteen findings total. None of the findings resulted in any money being owed or a child that being enrolled that should not have been. Mr. Guse went over some of the findings for the committee, such as a child screening taking place on the 46<sup>th</sup> day but was required by the 45<sup>th</sup> day of enrollment.
- f. **Board Retreat:** Board Chair Monesia Brown and CEO Matt Guse are in the planning stages of a Board Retreat and are hoping to have it on October 11, 2018, more details to come soon.
- g. **Event Reminders:** Stroll and Read was a huge success, more families and children attended this year compared to previous years. The ELC's 5<sup>th</sup> Annual RUN ELC! will be at Tom Brown Park on October 27, 2018. Mr. Guse reminded the committee members of additional upcoming ELC events and invited them to come out and help or to stop by with their families.

## 7. Program Updates and Discussion by Eddie Gonzalez Loumiet

- a. **Schedule of Functional Expenses as of July 31, 2018:** Mr. Gonzalez Loumiet went over the document presented, then moved on to the line items above or below the 10% threshold.

- b. Budget Variance Report as of July 31, 2018:** Mr. Gonzalez Loumiet explained the budget line items that are 10% above or below the threshold, as shown on the charts presented. The SR direct care expenditures are over budget due to the estimated direct expenses paid in July; ELC used the June 2018 actual direct expenses to pay July 2018 direct expenses. VPK direct care expenditures are under budget; most VPK programs started on August 13<sup>th</sup> and we will see more VPK direct care expenditures in the coming months, which will bring the admin costs down. The dues, subscriptions and meeting line item is over due to timing of renewals; AELC (Association of Early Learning Coalitions) dues are paid in July and are over 50% of the total budget for this line item.
  - c. School Readiness Analysis as of July 31, 2018:** The School Readiness direct services earmark is 78%, with a maximum of 5% administrative costs. We are currently at 81.32% in direct services and 4.69% admin costs, which are in compliance with the earmark.
  - d. Voluntary PreKindergarten Analysis as of July 31, 2018:** The earmark for VPK is a maximum of 4% administrative costs and we are currently at 17.97%. This earmark is expected to be high this time of year and will gradually decrease throughout the year, bringing it into compliance.
  - e. Match Development Analysis as of July 31, 2018:** Mr. Gonzalez Loumiet and Mr. Guse explained the match analysis shown and stated that as of July 31, 2018, the goal set for match requirements at the beginning of the 2017-18 fiscal year was \$366,000; ELC Big Bend raised \$372,000. While the target was surpassed, the ELC actually spent more dollars on childcare slots than projected, which means they did not meet the match requirement for the year. Mr. Guse explained the target set was to spend 80% of the entire budget on childcare slots, but the ELC actually spent 81% on childcare slots.
  - f. Reimbursement Plan for Providers:** For School Readiness, ELC will pay 110% of the June 2018 reimbursement providers received for their August reimbursement, due to the numerous issues with the new online portal. For VPK, ELC will pay providers for the actual enrollments and attendance based on the reports from Tableau, which is working fully.
  - g. Fraud Plan Update:** OEL has approved the 2018-19 Fraud Plan. ELC submits the fraud plan to OEL every year, on or before June 30<sup>th</sup>, for approval for the upcoming fiscal year.
- 8. Outstanding Items and Conclusion:** Committee Chair Eddie Gonzalez Loumiet asked if there were any further questions or items of discussion, of which there were none. Zana Raybon made a motion to adjourn; the motion was seconded by Daniel Wagnon and the meeting adjourned at 10:01 a.m.

Minutes recorded by: Samantha Zadikow, *Executive Coordinator*

Minutes Approved: \_\_\_\_\_

Committee Chair's Initials: \_\_\_\_\_

Board Secretary's Initials: \_\_\_\_\_

*ELC Board and Committee Meeting minutes are not verbatim, a digital recording of this meeting is available at the office of the Early Learning Coalition of the Big Bend Region upon request.*



## Finance Committee Meeting

Tuesday, December 4, 2018 from 9:00 a.m. until 10:00 a.m.

Leon Service Center, 2639 North Monroe Street, Building C-300, Tallahassee, FL 32303

### **Committee Members Present:**

*Eddie Gonzalez Loumiet, Chair*  
Zana Raybon

### **Staff Present:**

*Liz Murphy, Interim Chief Executive Officer*  
*Tracie Hodge, Chief Financial Officer*  
*Stephanie Savestanan, Chief Operating Officer*  
*Morgan Evers, Community Relations Coordinator*  
*Samantha Zadikow, Executive Coordinator*

### **Committee Members Absent:**

Josh Aubuchon  
Daniel Wagnon  
Allyce Heflin

### **Guests Present:**

N/A

#### **1. Welcome and Roll Call**

Committee Chair Eddie Gonzalez Loumiet welcomed committee members and staff. Roll call was taken at 9:08 a.m., but not enough members were present to reach a quorum.

#### **2. Approval of Agenda**

No motion to approve the agenda was made as quorum had not been established.

#### **3. Approval of Minutes for September 5, 2018**

No motion to approve the minutes of the September 5, 2018 meeting was made as quorum had not been met.

#### **4. Public Comment**

There were no public comments.

#### **5. Action Item #2018-12: Approval of Policy for SR Contracted Provider with Class 1 Violation(s)**

This Action Item serves to approve a new policy addressing providers contracted, or wishing to contract, with the ELC for School Readiness services that have received a Class 1 Violation from DCF. This policy must also be submitted to OEL by December 31, 2018 as a result of provisions in House Bills 1091 and 7055. No motion was made due to not having quorum for this meeting; the ELC's Executive Committee will now discuss this action item.

#### **6. ELC Updates by Interim CEO Liz Murphy**

- a. Legislative Update:** ELC received notice that Governor Scott reappointed Monesia Brown as ELC's Board Chair for the term beginning November 16, 2018 through April 30, 2021. Shane Strum has been named as Governor-elect DeSantis' Chief of Staff. Commissioner Pam Stewart submitted her resignation, but the Florida Board of Education asked her to remain for another year and she accepted. Former State House Speaker Richard Corcoran is expected to be

appointed as the next Commissioner of Education. Session begins on March 5<sup>th</sup> and is expected to end on May 3, 2019.

- b. Marketing Procurement and IT RFQ:** The IT contract with Inspired Technologies expired on June 30, 2018 and the BowStern marketing contract ended on September 1, 2018; previous CEO Matt Guse extended both contracts for 6 months prior to his departure. An RFQ (Request for Quotes) went out for IT services. No RFQ went out for marketing services as the ELC is assessing the needs of the organization and plans to hire an FTE in Outreach with some marketing skills. Should the need arise for another marketing firm to assist, the ELC will contract for specific services on an as-needed basis.
- c. EFS Mod Update:** Staff has become more comfortable working in the not-yet-fully-functional system. However, it is easier working with a completely new customer rather than those already in the system due to the issues with the data migration; the majority of the ELC's customers are not new. EFS Mod disabled 19 system-generated emails between October 25<sup>th</sup> and November 7<sup>th</sup>. The OEL has since sent these notices retroactively, which caused a great deal of confusion for families and providers, as well as increased the workload for the ELCs because they had to extend deadlines for impacted families by two (2) weeks.
- d. Event Reminders:** Morgan Evers reminded committee members of upcoming ELC events and invited them to come out and help or to simply stop by with their families or friends. Hands have already started coming in for the Hanging of the Hands, which occurs Sunday, March 24, 2019 and Storybook Village is that Tuesday, March 26<sup>th</sup>. ELC is in its 3<sup>rd</sup> year partnership with Word of South and hopes to have *Pete the Cat's* original author and illustrator headlining the event. Literacy Week is the last week in January 2019.
- e. Transition Committee Update:** The Transition Committee met on November 5, 2018 and reviewed documentation including CEO job description, transition plan, job posting and interview questions. The position has been posted through CareerSource and will close at the end of December 2018. Once the position closes, the committee will review resumes and narrow it down to six (6) people for off-site interviews. From there, the committee will narrow it down further to three (3) candidates for the Executive Committee to interview.

## 7. Program Updates and Discussion by Eddie Gonzalez Loumiet

- a. Schedule of Functional Expenses as of October 31, 2018:** Mr. Gonzalez Loumiet went over the document presented, then moved on to the line items above or below the 10% threshold.
- b. Budget Variance Report as of October 31, 2018:** Mr. Gonzalez Loumiet explained the budget line items that are 10% above or below the threshold, as shown on the charts presented. The SR direct care expenditures are under budget due to the estimated direct expenses paid. VPK direct care expenditures are under budget due to most VPK programs starting August 13<sup>th</sup>. We will see more VPK direct care expenditures in the coming months, which will also bring the admin costs down. The Professional Services line item is under due to a decrease in bank fees, 401 K admin fees, and a decrease in expenses associated with the office renovation. The dues, subscriptions and meeting line item is over due to timing of renewals; dues are paid in July and are over 50% of the total budget for this line. The Office Furniture and Equipment line item is over due to the acquisition of scanners needed for staff. All expenditures are in line with the overall 12-month budget.

- c. **SR Analysis as of October 31, 2018:** The School Readiness direct services earmark is 78%, with a maximum of 5% administrative costs. The ELC is currently at 82.20% in direct services and 3.93% admin costs, which is in compliance with the earmark.
  - d. **VPK Analysis as of October 31, 2018:** The earmark for VPK is a maximum of 4% administrative costs and the ELC is currently at 4.62%. This is expected at this time of year and the ELC's Finance Team will continue to monitor this earmark to ensure it is back in compliance.
  - e. **Match Development Analysis as of October 31, 2018:** Mr. Gonzalez Loumiet and Morgan Evers briefly went over the match analysis shown and stated that the ELC is doing as expected in regard to match development at this point in the year.
  - f. **Reimbursement Plan for Providers:** The ELC will pay School Readiness providers for actual enrollments based on attendance recorded by the providers via the new Excel workbook and the sign in/out sheets provided to the Finance Team. The Finance Team created a workbook for the providers to record their attendance for the month of November 2018; this methodology is more accurate than the 110% estimate previously used. A webinar was held last week to train providers on how to complete the new workbook. For VPK, the ELC will pay providers for actual enrollments based on the reports from Tableau, which are provided by the ELC's Family Services Team.
- 8. Outstanding Items and Conclusion:** Committee Chair Eddie Gonzalez Loumiet asked if there were any further questions or items of discussion, of which there were none and the meeting adjourned at 9:59 a.m.

Minutes recorded by: Samantha Zadikow, *Executive Coordinator*

Minutes Approved: \_\_\_\_\_

Committee Chair's Initials: \_\_\_\_\_

Board Secretary's Initials: \_\_\_\_\_

*ELC Board and Committee Meeting minutes are not verbatim, a digital recording of this meeting is available at the office of the Early Learning Coalition of the Big Bend Region upon request.*

# ELC Outreach Events Calendar

**March 2019**

**Hanging of the Hands**

**Sunday, March 24th from 12pm-4pm at the Capitol Rotunda**

**Children's Week Award Dinner**

**Monday, March 25th from 5pm-8pm at the University Center Club**

**Storybook Village**

**Tuesday, March 26th from 9am-12pm at the Capitol Courtyard**

**WFSUs EdCamp for Directors**

**Saturday, March 30th from 9am-12pm at the ELC**



Early Learning  
Coalition of the  
Big Bend Region





## FY 2018-19 Budget to Actual Schedule of Functional Expenses

Line #	BUDGET LINE ITEM ACCOUNT NAME	SCHOOL READINESS/VOLUNTARY PREKINDERGARTEN	SCHOOL READINESS/VOLUNTARY PREKINDERGARTEN	YEAR TO DATE ANALYSIS			VARIANCE ANALYSIS NOTES
		18-19 Budget	*Estimated Expenses through January 31, 2019	% of Year	% of Budget	Over/Under	
001	School Readiness Direct Care Slots	\$ 14,679,722	\$ 8,692,405	50.00%	8.58%	Under	* (Estimated) The direct expenses are estimated based on the monthly ELCBB Workbook
002	VPK Direct Care Slots	\$ 6,667,826	\$ 3,309,315	50.00%	49.63%	Under	
003	Salaries/Benefits/401K/Taxes	\$ 2,654,516	\$ 1,370,455	50.00%	51.63%	Over	
004	Training/Development/Recruitment	\$ 25,000	\$ 4,916	50.00%	19.66%	Under	Due to increase in budget line item
005	Professional Services	\$ 98,700	\$ 44,550	50.00%	45.14%	Under	
006	Contracted Services	\$ 65,000	\$ 32,371	50.00%	49.80%	Under	
007	Quality Initiatives	\$ 300,000	\$ 52,585	50.00%	17.53%	Under	Timing of Annual Provider Conference Expenses - June 2019
008	Occupancy	\$ 524,500	\$ 300,716	50.00%	57.33%	Over	
009	Insurance	\$ 50,000	\$ 10,269	50.00%	20.54%	Under	Timing of renewals - April 2019
010	Advertising and Public Outreach	\$ 17,500	\$ 6,816	50.00%	38.95%	Under	Expenses increased due to ELC signs
011	Dues/Subscriptions and Meeting Expense	\$ 15,000	\$ 10,503	50.00%	70.02%	Over	Timing of renewals - Association of Early Learning Dues renewed in July
012	Supplies and Materials	\$ 30,000	\$ 8,198	50.00%	27.33%	Under	Due to increase in budget line item
013	Technology Maintenance	\$ 175,000	\$ 83,101	50.00%	47.49%	Under	
014	Equipment Rental and Maintenance	\$ 55,000	\$ 11,366	50.00%	20.67%	Under	Equipment Lease expired in July
015	Office Furniture and Equipment	\$ 30,000	\$ 23,059	50.00%	76.86%	Over	Due to an increase in equipment purchases (Scanners)
016	Travel	\$ 75,000	\$ 20,875	50.00%	27.83%	Under	Decrease in expenses due to timing of travel
017	Printing and Postage	\$ 2,000	\$ (582)	50.00%	-29.09%	Under	Postage Refund
	<b>TOTAL</b>	\$ 25,464,764	\$ 13,980,919	50.00%	54.90%	Over	





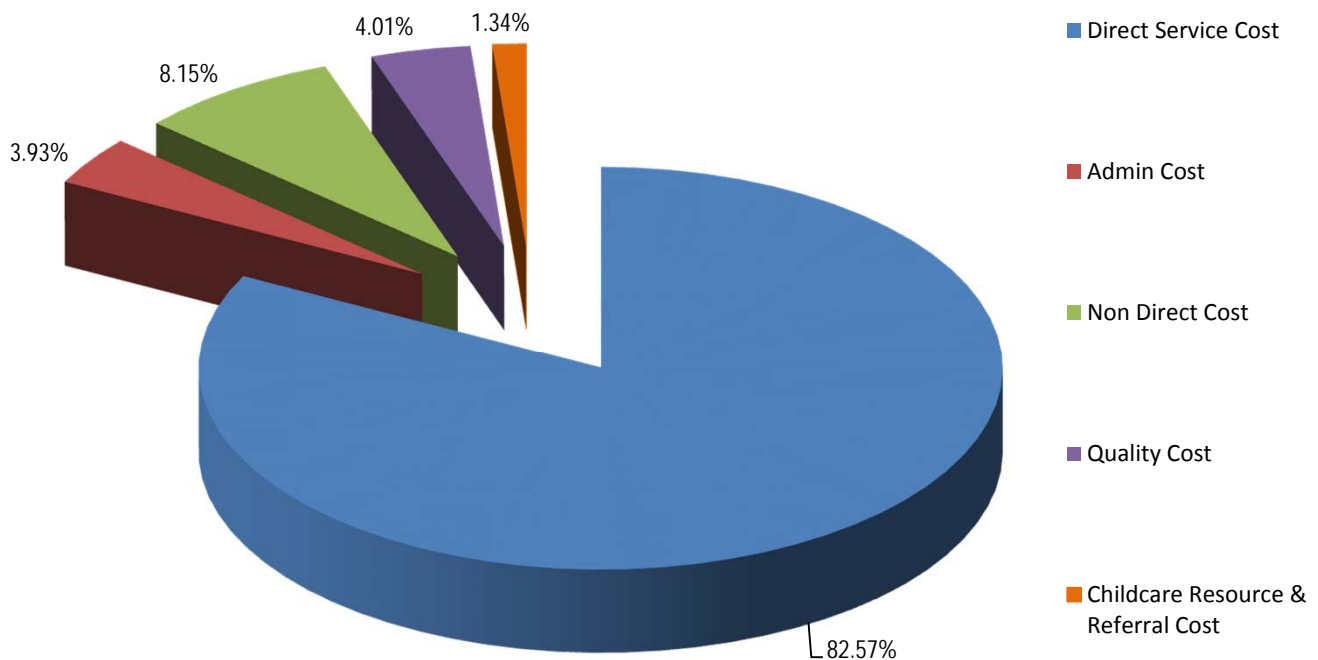
\*Estimated Direct Expenses Based on June 2018 Reimbursement

**ANALYSIS OF SCHOOL READINESS BUDGET**

**For the Fiscal Year Ending June 30, 2019**

CATEGORY OF SPENDING	FY 18 - 19 Award <i>(per Notice of Award)</i>	Estimated* Thru 01/31/2019	Current Earmark	Earmarks/ Restrictions
<b>AWARD AMOUNT</b>	<b>\$ 18,504,780</b>			
<b>DIRECT SERVICE COST (WITH MATCH INCLUDED)</b>	<b>\$ 14,679,722</b>	<b>\$ 8,692,405</b>	<b>82.57%</b>	Minimum 78%
<b>NON SLOT DOLLARS:</b>				
Admin Cost	\$ 925,239	\$ 413,864	3.93%	Maximum 5%
Non Direct Cost	1,565,811	857,495	8.15%	
Quality Cost	1,125,990	422,345	4.01%	Minimum 4%
Childcare Resource & Referral Cost	208,018	140,785	1.34%	
<b>TOTAL NON SLOT DOLLARS</b>	<b>\$ 3,825,058</b>	<b>\$ 1,834,490</b>	<b>17.43%</b>	Maximum 22%

**School Readiness Earmarks as of January 31, 2019**





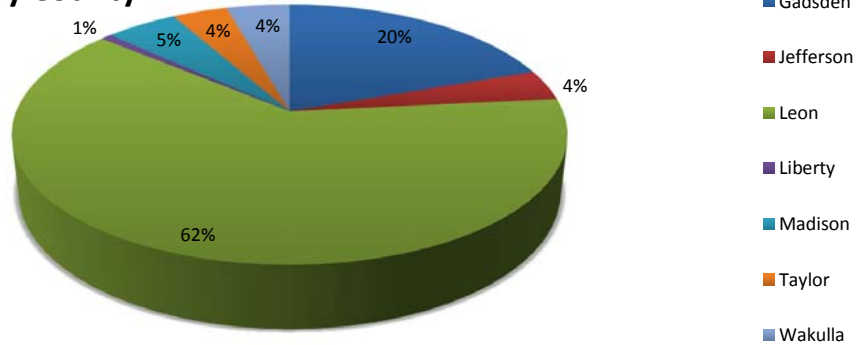
*\*Estimated Direct Expenses Based on ELC Excel Workbook*

**ANALYSIS OF SCHOOL READINESS DIRECT SERVICE COST**

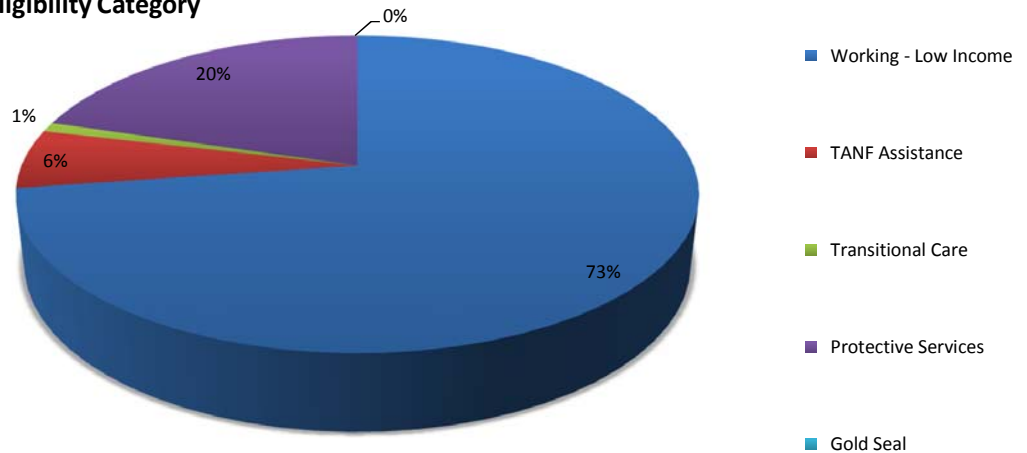
**AS OF January 31, 2019**

CATEGORY	GADSDEN	JEFFERSON	LEON	LIBERTY	MADISON	TAYLOR	WAKULLA	TOTAL
<b>DIRECT SERVICE COST</b>								
Working - Low Income	1,362,308	239,408	3,758,425	58,774	357,548	214,468	270,081	6,261,013
Working - Low Income Match			61,328					61,328
TANF Assistance	55,323	10,958	371,438	2,979	11,884	27,160	42,489	522,231
Transitional Care	4,131	-	77,839	-	-	-	1,529	83,499
Protective Services	286,293	78,480	1,176,197	4,503	62,778	90,203	65,882	1,764,335
Gold Seal	-	-	-	-	-	-	-	-
<b>TOTAL DIRECT SERVICE COST</b>	<b>1,708,055</b>	<b>328,846</b>	<b>5,445,227</b>	<b>66,256</b>	<b>432,210</b>	<b>331,831</b>	<b>379,980</b>	<b>8,692,405</b>
<b># of Children Paid Served</b>	-	-	-	-	-	-	-	-

**Direct Service Allocation by County**



**Direct Service Allocation by Eligibility Category**

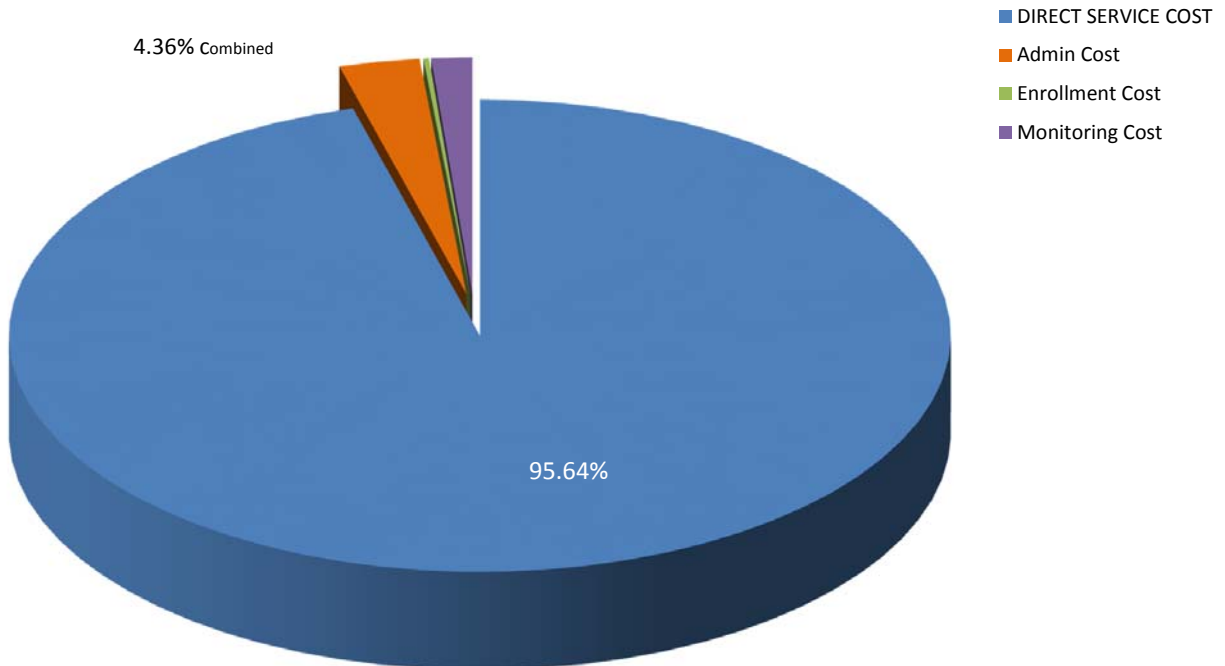




**ANALYSIS OF VOLUNTARY PREKINDERGARTEN BUDGET**  
For the Fiscal Year Ending June 30, 2019

CATEGORY OF SPENDING	FY 18 - 19 Award <i>(per Notice of Award)</i>	Actual Thru 01/31/2019	Current Earmark	Earmarks/ Restrictions
<b>AWARD AMOUNT</b>	\$ 6,945,652			
<b>DIRECT SERVICE COST</b>	\$ 6,667,826	\$ 3,309,315		
<b>NON SLOT DOLLARS:</b>				
Admin Cost	\$ 105,993	\$ 91,633		
Enrollment Cost	81,703	6,303		
Monitoring Cost	90,130	46,324		
<b>TOTAL NON SLOT DOLLARS</b>	\$ 277,826	\$ 144,260	4.36%	Maximum 4%
<b>VPK OUTREACH AND AWARENESS</b>	\$ 14,552	\$ 578		

**Voluntary Prekindergarten Spending Allocation as of January 31, 2019**

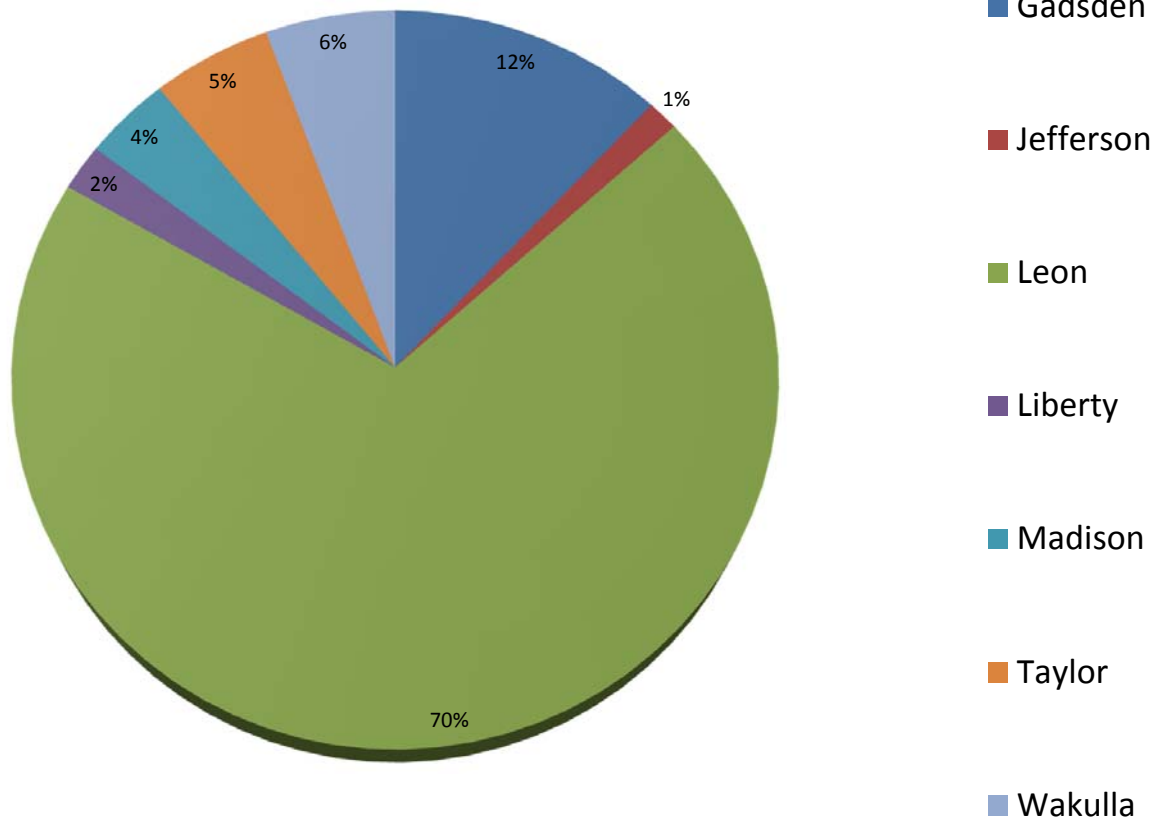




**ANALYSIS OF VOLUNTARY PREKINDERGARTEN DIRECT SERVICE COST  
AS OF January 31, 2019**

CATEGORY	GADSDEN	JEFFERSON	LEON	LIBERTY	MADISON	TAYLOR	WAKULLA	TOTAL
DIRECT SERVICE COST	397,022	44,817	2,314,357	68,162	125,188	172,962	186,808	3,309,315
# of Children Paid Served	302	33	1,722	55	76	142	112	2,442

**VPK Direct Service Cost by County**





### Match Tracking Report

### 2018-2019 School Readiness 6% Match Analysis Report

As Of January 31, 2019

Projected Expenditures (Leon County)* 2018-2019	\$6,600,000
Projected Expenditures Match Requirement 2018-2019 - Leon County 97POO	\$396,000

1st Quarter Actual Expenditures (Estimated) - Leon County 97POO	\$1,947,005
2nd Quarter Actual Expenditures (Estimated) - Leon County 97POO	\$1,381,918
3rd Quarter Actual Expenditures - Leon County 97POO	\$0
4th Quarter Actual Expenditures - Leon County 97POO	\$0
<b>Total Year Actual - Leon County 97POO</b>	<b>\$3,328,923</b>

1st Quarter - Total Cash and In-Kind Collected	\$42,078
2nd Quarter - Total Cash and In-Kind Collected	\$301,215
3rd Quarter - Total Cash and In-Kind Collected	\$0
4th Quarter - Total Cash and In-Kind Collected	\$0
Total Cash and In-Kind Collected	\$343,293
<b>Match Surplus/(Deficit)</b>	<b>(\$52,707)</b>

Match Source and Type (Cash or In-Kind)	Amount Collected	Approved or Pending Approval by OEL
Super WHY	\$0	
Early Care & Education Workshops	\$0	
Save the Children	\$10,000	Pending
CHSP / County of Leon/United Way - Leon	\$44,243	Approved
United Way - Leon County	\$5,833	Approved
United Way - Rural Counties	\$11,253	Approved
Direct SR Slot Cash - Leon	\$0	
Direct SR Slot Cash - Rural Counties	\$0	
Indirect SR Match - Leon	\$0	
Indirect SR Match - Rural Counties	\$0	
My First Books	\$3,958	Approved
Board Sponsored Initiatives (RACE)	\$23,740	Pending
Storybook Village	\$0	
Volunteers	\$223	Approved
Professional Services	\$20,125	Approved
Word of South Sponsor	\$0	
Donated Supplies	\$29,368	Approved
Other - Construction Costs Discount	\$0	
Donated Space	\$194,551	Approved
<b>Total Cash and In-Kind Match</b>	<b>\$343,293</b>	

\*Match requirement is 6% of total dollars spent on working families in Leon County only. (All other counties are designated rural and therefore waived.)